



# 關於衣通

## ABOUT ETONG



廈門衣通進出口貿易有限公司是一家專業從事進出口貿易的公司，主營產品是各種燈芯絨和牛仔面料。公司的客戶主要集中在非洲，南美洲，中東及東南亞各國。

### 公司的組成：

公司成立於2007年1月，是私營企業，註冊資金100萬元人民幣。公司現有員工20人，年出口額為1200萬美元。

### 公司的經營宗旨：

**良好的質量：**嚴格挑選供應商，並在生產過程中跟蹤貨物的質量和包裝，保證產品質量符合客戶的要求。

**合理的價格：**嚴把採購渠道，削減一切不必要的開支，控制成本，追求合理的利潤，力求讓客戶得到最有競爭力的價格。

**優質的服務：**以客戶為尊，一切為了客戶的利益。讓客戶得到最大的方便和服務。

### 公司創始人：莊詠文女士

莊女士從1989年開始從事紡織品貿易，迄今已有19年的歷史了。擁有豐富的紡織品出口貿易經驗，特別是燈芯絨和牛仔面料。因為對這兩類產品非常熟悉，莊女士擁有廣泛的供應商資料和出口渠道，確保公司隨時能夠拿到最優惠的價格和良好質量的產品。

The Xiamen Etong Corduroy & Denim Exporting Co., Ltd is a specialist import and export trading company that primarily deals in the business of corduroy and denim fabrics. The company has clients from all over the world, with the majority being located in Africa, South America, the Middle East and South East Asia.

### Company Background

The company is a private enterprise that was established in January 2007, The registered capital of the company stands at RMB 1 million Yuan. There are currently twenty members of staff at the company and the amount of annual exports is USD 12 million.

### Company Values

**Excellent Quality:** We are extremely strict when it comes down to choosing our suppliers. In addition to this, we keep close track of the quality and packaging of goods throughout every step of the production process. This way we are able to guarantee that our products satisfy even the most stringent of customer requirements.

**Reasonable Price:** We maintain strict control over our purchasing channels, cut down all unnecessary expenditure, control costs, pursue reasonable profits and spare no effort to provide the most competitive rates for our customers.

**High grade Services:** We respect our consumers and hold to the belief that customer interests are paramount. We are dedicated to providing our clients with convenience and top quality services that meet their demands.

### Legal representative of the company:

#### Ms. Linda Zhuang

Ms. Zhuang has been working in the textile business since 1989. In her 19 years in the business she has built up a great deal of experience in the textile product export industry. She is particularly experienced in the export of corduroy and denim fabrics. Her in depth knowledge of these two kinds of materials has allowed her to build up an extensive catalogue of suppliers and export channels. This ensures that the company can secure the most preferential prices and high grade products at any time.



## 燈芯絨系列 Corduroy series

染色燈芯絨 Dyed Corduroy

豐滿的絨條，柔軟的手感，良好的彈性

Plump velvet strip, soft hand feeling and excellent elasticity





衣通进出口  
ETONG CORDUROY & DENIM

印花燈芯絨 Printed Corduroy

交貨迅速，花型任選

Rapid delivery, optional pattern



牛仔布系列  
Denim series



全棉牛仔布、T/C牛仔布、麻  
棉牛仔布  
Cotton Denim, T/C Denim,  
R/C Denim





質量穩定、價格合理、花型多變、交貨迅速  
Stable quality, reasonable price, various patterns  
and rapid delivery